



# Handout 1

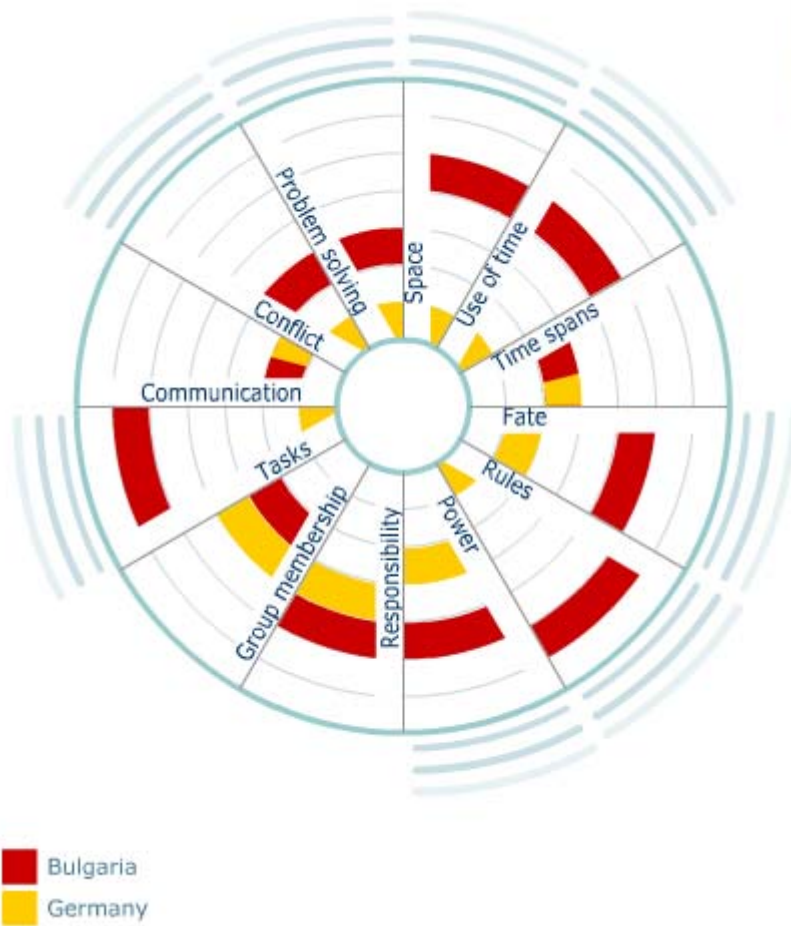
## Exploring Cultural Values

## Handout 1

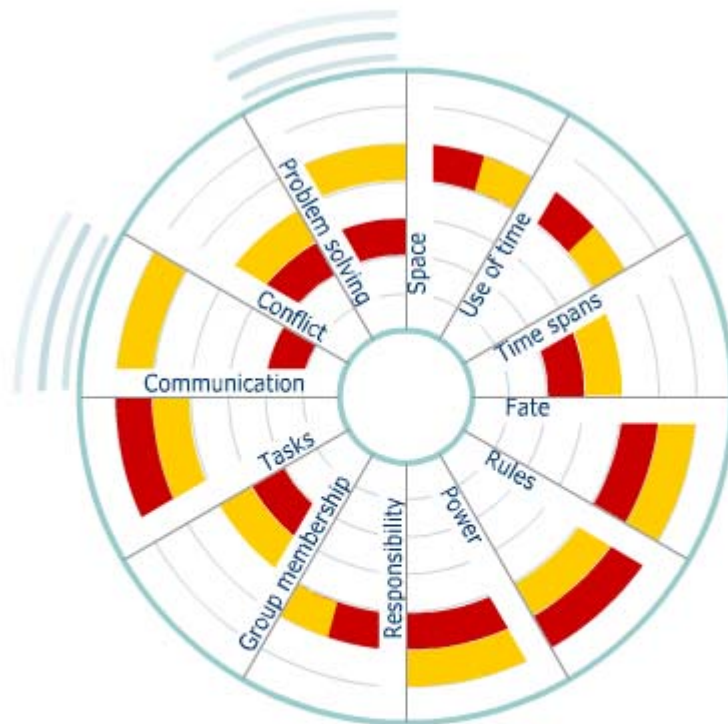
### Argonaut comparisons:

These results are from the webbased intercultural learning tool, Argonaut, and compare an aggregate focus on values in a working context for Germany and Bulgaria. They may help us to predict the challenges from moving from a leadership role in one cultural context (Germany) to another (Bulgaria).

#### 1. Bulgaria vs Germany



## 2. Bulgaria compared to India



## Argonaut Cultural Values dimensions

Cultural dimension	Inner part of the wheel	Outer part of the wheel
<i>Use of time</i>	sequential	overlapping
<i>Time spans</i>	future	past oriented
<i>Fate</i>	self determined	fatalistic
<i>Rules</i>	follow procedures	situational
<i>Power</i>	shared equally	hierarchical
<i>Responsibility</i>	self directed	other directed
<i>Group membership</i>	individual	collective
<i>Tasks</i>	begin with task	begin with relationship
<i>Communication</i>	direct	indirect
<i>Conflict</i>	resolve	avoid
<i>Problem Solving</i>	logical	instinctive
<i>Space</i>	private	public